

Dear Prospective Client,

As President of The Patent Guild I thank you for taking the time to further inquire into our capabilities and services.

The Patent Guild operates under my direct efforts and also in conjunction with other Patent Professionals such as Patent Draftsmen, Patent Searchers, Patent Attorneys, Patent Specialists, and Patent Paralegals as applicable.

The Patent Guild provides services such as patent application filing and prosecution, patent searches, Invention Disclosure preparation, patentability opinions, patent awareness reporting, overall intellectual property education, and individualized patent and product development related client support.

With regards to my own relevant background, I am a **Registered Patent Agent** with a **Juris Doctor degree in Law** and **Bachelor of Science in Mechanical Engineering**. I have **worked professionally with patents since 1995** while working as a **Product Development Engineer conducting research and development** for 3M Company - which was the catalyst for my entering the patent profession.

Most distinctively, I am a **former U.S. Patent & Trademark Office Patent Examiner**.

While the overwhelming majority of Patent Attorneys and Patent Agents are self-taught or receive informal or uncertified training, **I received my core patent training at the Patent Academy of The United States Patent and Trademark Office** which uses a well structured formal curriculum in combination with direct supervision, very detailed and critical reviews of Patent Examiner writings and work-products, as well as mentoring and professional development programs.

During my 5 years as a Patent Examiner I analyzed over 500 patent applications, rendering patentability opinions on each, and subsequently approved approximately 180 of those to issue as U.S. Patents. These inventions ranged from fuel cell vehicles, power steering devices, vehicle roll stability systems, and air bag systems, to human powered electric vehicles and humanoid robots, among other things.

As an **experienced Product Development Engineer and Aviation Electronics (Avionics) Master Training Specialist (Instructor)** I designed, built, taught, and repaired a variety of electrical, mechanical, and electro-mechanically controlled systems. This has enabled me to **understand and analyze the wide range of computer controlled electrical and mechanical inventions** indicated above.

I have **worked diligently to establish substantive patent prosecution experience**. I have **in-depth experience with a myriad of patent issues** including: patent application drafting and filing, claim drafting, rejection analysis, formulating responses to rejections, and meticulously employing the requirements of the MPEP, the United States Codes, and the Code of Federal Regulations. In private practice I have prepared Appeal Briefs and as a Patent Examiner I have prosecuted cases up to transfer to the Board of Patent Appeals and Interferences by conducting Interviews and Appeal Conferences, and by preparing and filing Examiner's Answer and Response Briefs.

The Patent Guild looks forward to offering exemplary patent services to your organization with an opportunity for the relationship to grow.

Sincerely,



Paul Royal , President, The Patent Guild, Inc. (www.thepatentguild.com)
Contract Patent and Product Development Services can be provided through
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